



economic science association

ESA World Meeting 2018

**June 28 – July 1
Berlin**



WZB

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Welcome to Berlin!

And welcome to the 2018 World Meeting of the ESA at the School of Business and Economics of Humboldt-Universität zu Berlin! We are very much looking forward to days filled with stimulating talks and discussions.

The welcome reception and most sessions will take place in the university's School of Business and Economics, and some sessions will be right across the street in the Faculty of Theology, facing the museum island. The School of Business and Economics resides in the building of the former "Handelshochschule" (Business School), built in 1906, and incorporates one of the oldest buildings of Berlin, the chapel of the former Holy Ghost Hospital, built around the year 1300. Most of the building has been restored over the last 25 years, but the courtyard where we will have the welcome reception preserves some East Germany flavor.

We wish you an interesting conference and hope that you will enjoy Berlin, a city of many neighborhoods and cultural attractions!

Dirk Engelmann, Radosveta Ivanova-Stenzel, Dorothea Kübler

Thank you to our sponsors:

The conference dinner is co-sponsored by Elsevier and the European Economic Review.

The keynote lecture is sponsored by Springer, publisher of the ESA journals Experimental Economics and JESA.

The BERA plenary lecture is sponsored by BERA, a network of seven research institutions in Berlin dedicated to promoting the careers of postdoctoral researchers in economics and adjacent fields.

The panel discussion is sponsored by the CRC TRR 190 “Rationality and Competition”, a collaborative research center of applied and behavioral economists that aims to explore the relevance of behavioral economics for various applied fields.



ELSEVIER

EUROPEAN
ECONOMIC
REVIEW



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Location and Social Program

Registration Desk and Conference Office

On Thursday, the registration desk and conference office will open on the ground floor of the School of Economics and Business at Spandauer Str. 1 in the afternoon (16:00) and will be available for registration and any kinds of practical questions until the end of the welcome reception at 21:00. Registration will open at 8:15 on Friday, at 9:00 on Saturday and at 8:30 on Sunday. Sometime during Saturday morning, the conference office will move to room 117 on the first floor.

Presentations

All presentations take place at the School of Economics and Business (Spandauer Str. 1) or the Faculty of Theology (Burgstraße 26).

Rooms starting with “BG” can be found at Burgstraße 26, all other rooms are at Spandauer Str. 1.

At Burgstraße 26, it is easy to find the rooms: BG008 and BG013 are on the ground floor and BG108, BG113, and BG117 are on the first floor (German floor numbering).

For Spandauer Str. 1, the following pages show maps of the relevant floors. All rooms that are potentially of interest are colored in yellow. The basement is home to the cafeteria (open on Friday, but there are better options around). On the ground floor, you will find rooms 21a, 21b, 22, and 23, if you turn to the left when you enter the building. On the first floor (German numbering), you can find room 125 between the two staircases and room 112 if you take the right staircase and turn left twice. Room 201 is located on the second floor between the two staircases (room 201 also has a gallery that you can enter from the third floor). You will also find rooms 202 and 203 if you take the right staircase and turn left and room 220 if you take the left staircase and turn right twice.

To get from Spandauer Str. 1 to Burgstraße 26, leave the building through the main entrance, turn left, then at the traffic light cross the street and turn left again. The building on the next corner is the Theology department. Turn right and take the first door.

Coffee Breaks

Coffee, tea, cold drinks and something to eat will be served during all breaks at three locations:

- Spandauer Str. 1, ground floor, straight ahead when you enter the building,
- Spandauer Str. 1, second floor, opposite room 201, and
- Burgstraße 26, ground floor.

Welcome Reception

The welcome reception will take place on Thursday 28th, from 18:00 to 21:00 on the ground floor of Spandauer Str. 1 and, weather permitting, in the courtyard. Food and drinks will be served.

Conference Dinner Cruise

The boats for the dinner cruise will leave from the pier at the Berlin Cathedral.

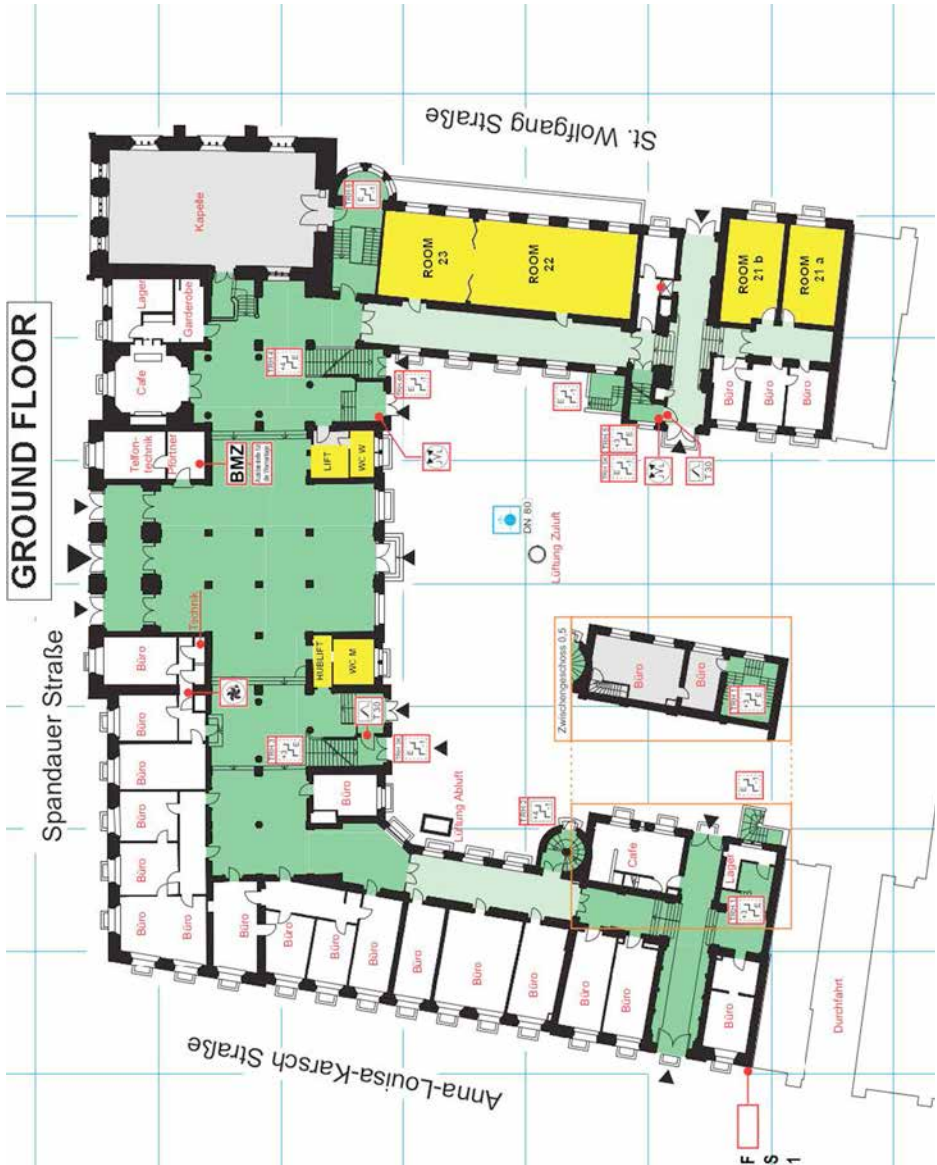
This is on the other side of the broad footbridge across the river if you stand in front of the Theology department at Burgstraße 26. Guides will be available both at Spandauer Str. 1 and at Burgstraße 26 to point you in the right direction.

Due to the large number of participants, we have reserved three boats. The first leaves at 18:30, the second at 18:45, and the third at 19:00. Upon registration, you will receive a ticket for one of the boats. To respect the maximum capacity of each boat, you can only use your ticket for the allocated boat. However, when registering, you can choose among the boats as long as tickets for different boats are available. Information on the departure and arrival times, size, and dinner options will be provided at the registration desk (and by email a few days before the conference).

Book Exhibition

ESA's publisher, Springer, will hold a book exhibition on the ground floor, near the coffee stop.

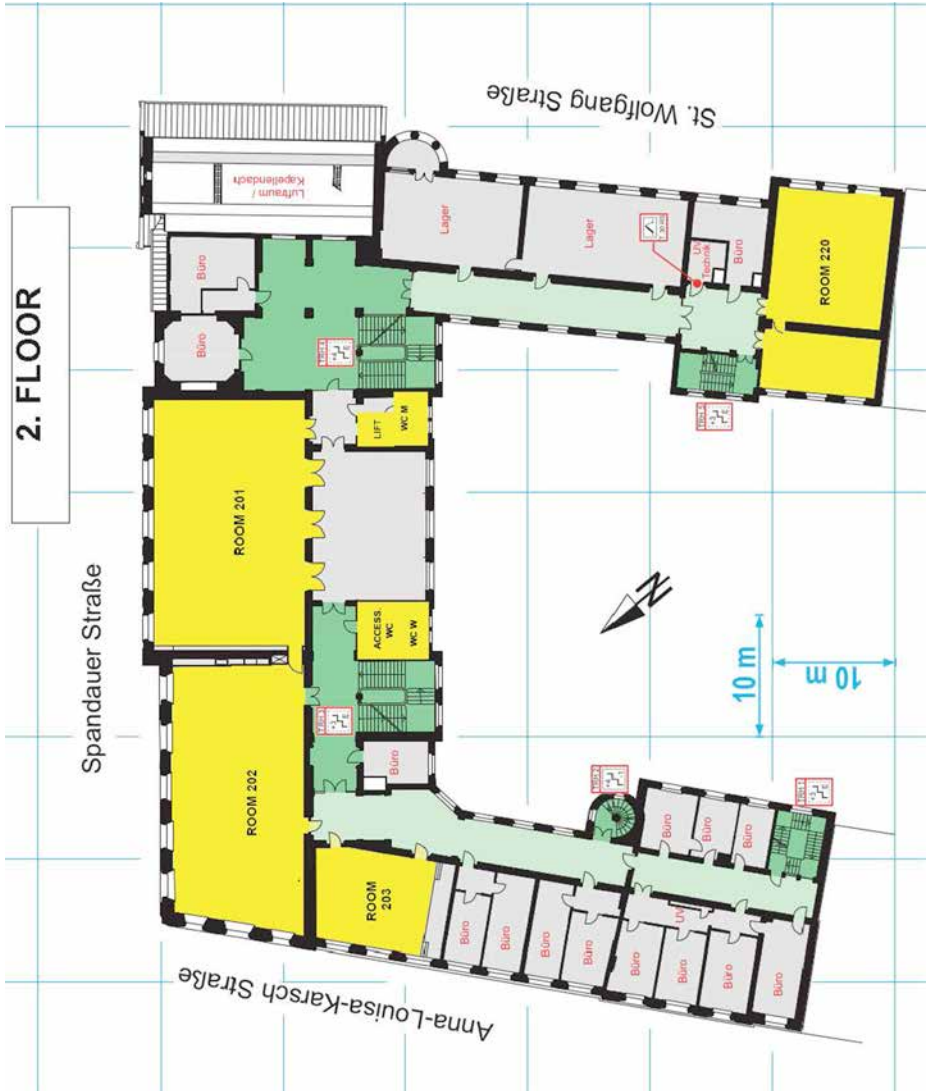
Spandauer Str. 1 Ground Floor



Spandauer Str. 1 First Floor



Spandauer Str. 1 Second Floor



Notes for presenters and Chairs

1. Regular sessions:

- 90 minutes for 4 talks
- This means 22 minutes per talk –
we suggest aiming for 15 min. talk + 5 min. discussion.

2. Short sessions:

- 90 minutes for 9 talks
- This means 10 minutes per talk –
we suggest aiming for 8 min. talk + 2 min. discussion.

3. The last presenter is the Chair and will be in charge of keeping time.

We suggest warning the presenters when they have 5, 2, and 1 minutes left. Check the last pages of this booklet for helpful signs.

4. For the (few) sessions with only 3 (or 8) speakers,

we suggest keeping the regular talk length and finishing earlier.

Program Overview

Day/Time	Event	Location
Thursday, June 28, 2018		
18:00–21:00	ESA Welcome Reception	Ground Floor and Courtyard
Friday, June 29, 2018		
09:00–09:15	Welcome	201/202 (live broadcast)
09:15–10:15	Keynote Lecture	201/202 (live broadcast)
10:15–10:45	Coffee Break	Ground and Second Floor
10:45–12:15	Parallel Sessions I	
12:15–14:00	Lunch Break	
14:00–15:30	Parallel Sessions II	
15:30–16:00	Coffee Break	Ground and Second Floor
16:00–17:30	Parallel Sessions III	
18:30–22:30	Conference Dinner	
Saturday, June 30, 2018		
09:30–11:00	Parallel Sessions IV	
11:00–11:30	Coffee Break	Ground and Second Floor
11:30–13:00	Parallel Sessions V	
13:00–14:30	Lunch Break (with board meeting)	
14:30–15:45	Policy Panel	201/202 (live broadcast)
15:45–16:15	Coffee Break	Ground and Second Floor
16:15–17:45	Parallel Sessions VI	
18:00–19:00	ESA Membership Meeting	201
Sunday, July 1, 2018		
09:00–10:30	Parallel Sessions VII	
10:30–11:00	Coffee Break	Ground and Second Floor
11:00–12:30	Parallel Sessions VIII	
12:30–14:00	Lunch Break	
	Mentoring Session	201
14:00–15:15	BERA Plenary Lecture	201/202 (live broadcast)

Keynote Lecture



“Experimental Economics beyond the Lab:
Behavioral Insights for a Better World”
Friday, June 29, 9:15–10:15, 201/202

Bettina Rockenbach
University of Cologne

BERA Lecture



“Nasty Groups”
Sunday, July 1, 14:00–15:15, 201/202

Julie Chytilová
Charles University Prague



“Putting Preference for Randomization to Work”
Sunday, July 1, 14:00–15:15, 201/202

Songfa Zhong
National University of Singapore

Policy Panel

“What Do Experiments Have to Deliver to Be Relevant for Policy Advice?”

Saturday, June 30, 14:30–15:45, 201/202



Johanna Mollerstrom

DIW Berlin



Kjetil Bjortvatn

FAIR, NHH Bergen

Axel Ockenfels
University of Cologne



Andrea M. Schneider

Bundeskanzleramt

Monika Schnitzer

LMU Munich



Parallel Sessions, Overview

Friday, June 29th

Room	Parallel Sessions I: 10:45-12:15	Parallel Sessions II: 14:00-15:30	Parallel Sessions III: 16:00-17:30
201	Honesty, Lying, and Cheating (SHORT)	Gender and Discrimination (SHORT)	Group Behavior (SHORT)
202	Trust and Cooperation (SHORT)	Methodology (SHORT)	Communication and Cooperation (SHORT)
203	Coordination and Bargaining (SHORT)	Behavior in Financial Markets and Incentives in Health Behavior (SHORT)	Norms and Values (SHORT)
220	Psychology and Biology (SHORT)	Charitable Giving (SHORT)	Public Goods (SHORT)
125	Decision Theory (SHORT)	Other-Regarding Preferences I	Macro Experiments
22	Group Behavior	Decision-Making	Bounded Rationality I: Testing Theories
23	Public Goods I: Institutions	Narratives and Hypocrisy	Risk II
21A	Field Experiments I	Markets I	Financial Markets I
21B	Norms I	Preferences I	Decision Theory in the Field
112	Individual Differences	Games and Markets	Repeated Games
BG 08		Risk I	Lying I: Norms and Image
BG 13		Social Behavior and Lying	Discrimination I
BG 108			Beliefs and Information
BG 113			Charitable Giving I

Saturday, June 30th

Room	Parallel Sessions IV: 9:30-11:00	Parallel Sessions V: 11:30-13:00	Parallel Sessions VI: 16:15-17:45
201	Markets II	Contests (SHORT)	Teams
202	Field Experiments II	Social Behavior (SHORT)	Framing and Advertising
203	Trust and Communication	Decisions under Uncertainty (SHORT)	Public Goods II
220	Beliefs I: Biases	Market Behavior (SHORT)	Field Experiments III
125	Preferences II: Risk and Time	Ambiguity	Bargaining I: Gender
22	Coordination	Gender I: Competitiveness	Health and Performance
23	Other-Regarding Preferences II: Strategic Interaction	Other-Regarding Preferences III	Beliefs III: Self-Confidence
21A	Groups and Social Concerns	Beliefs II: Information Processing	Discrimination II
21B	Bounded Rationality II: Complexity	Methodology II: Techniques and Tools	Other-Regarding Preferences IV: Determinants
112	Cognition and Emotions	Auctions	Responsibility
BG 08	Lying II: Spillovers	Dishonesty and Corruption	Conflicts
BG 13	Social Image and Status	Public Goods, Groups, Morals	Communication and Information
BG 108	Methodology I: Games	Global Games and Coordination	Methodology III: External Validity
BG 113	Norm Enforcement	Markets III	Risk III
BG 117	Incentives I	Effects of Feedback on Performance	Incentives II

Sunday, July 1st

Room	Parallel Sessions VII: 9:00-10:30	Parallel Sessions VIII: 11:00-12:30
201	Gender II: Leadership	Gender III
202	Markets IV	Behavior of Children
203	Violence, Negative Reciprocity and Competitive Preferences	Networks
220	Charitable Giving II: Recipient Characteristics	Development
125	Lying III	Bargaining II: Obstacles
22	Bounded Rationality III	Risk IV
23	Fairness in Markets	Beliefs IV
21A	Preferences III	Norms II
21B	Financial Markets II	Evaluation of Social Programs
BG 08	Promises, Reciprocity, and Corruption	Borrowing and Saving
BG 13	Other-Regarding Preferences V: Equality	Lying IV: Lying and Taxes
BG 108	Tax Compliance and Nudging	Other-Regarding Preferences VI: Risky Contexts
BG 113	Public Goods III	Public Choice: Theory and Experiments
BG 117	Voting Behavior and Bargaining	Public Goods IV

Conference Parallel Sessions

June 29th, 10:45–12:15

Session 1, 201: Honesty, Lying, and Cheating (SHORT)

1. Simon Halliday, Honesty at the Margin: Experiments on the Dynamics of Deception
2. Marie-Claire Villeval, Homophily, peer effects and dishonesty
3. Billur Aksoy, The Effect of Scarcity on In-Group Bias in Pro-Social and Moral Behavior: Evidence from Coffee Farmers in Guatemala
4. Georgia Michailidou, Interdependent Lying Costs: Theory and Experimental Evidence
5. Roel van Veldhuizen, Bribing the Self
6. Lilia Zhurakhovska, Endogenous Leadership and (Dis)honest Behavior
7. Franziska Heinicke, Lying on two dimensions and moral spillovers
8. Elina Khachatryan, Principal-Agent Cheating Game
9. Simeon Schudy, It's lie o'clock: Honesty under time pressure revisited

Session 2, 202: Trust and Cooperation (SHORT)

1. Daniel Mueller, Distributional Preferences Explain Individual Behavior Across Games and Time
2. Sascha Fullbrunn, Trust under financial distress
3. Aljaz Ule, Dilution Illusion
4. Dennis A. V. Dittrich, Intergenerational Cooperation: An Experimental Study of Ageism in Trust and Exploitation
5. Susanna Grundmann, Money Illusion and Intentions in an Experimental Labour Market
6. Johannes Leutgeb, Learning and Reciprocity in Adjustments
7. Karim Sadrieh, Universal Difference Aversion
8. Federica Alberti, Strategic use of facial expressions in trust games
9. J. Philipp Reiss, (Non-)cooperation preferences and destruction behavior

Session 3, 203: Coordination and Bargaining (SHORT)

1. Duk Gyoo Kim, Multilateral Bargaining with Costly Recognition: An Experiment
2. Toshiji Kawagoe, Risk Dominance vs. Boundedly Rationality in Asymmetric Volunteer's Dilemma
3. Kei Tsutsui, Negative reciprocity in bribery game
4. Aaron Kamm, What Causes Gamson's Law? Experimental Evidence on Coalitional Bargaining and Commitment
5. Carles Sola, Coordination in volatile environments with time constraints and heterogeneities
6. Konstantinos Georgalos, Testing the Presence of Strategic Uncertainty in Multi-Stage Games
7. Philippos Louis, Beyond Outcomes: Experimental Evidence on the Value of Agreement
8. Todd Kaplan, Information Disclosure and Bank Runs: An Experimental Study
9. Jasmina Arifovic, Teaching to Alternate and the Theory of Mind

Session 4, 220: Psychology and Biology (SHORT)

1. **Astrid Hopfensitz**, Emotional expressions by sports teams: an analysis of world cup soccer player portraits
2. **Natalia Candelo Londono**, When Palm Reading Fails To Correlate With Economic Behavior
3. **Marine Hainguerlot**, Perceptual overconfidence and suboptimal use of symbolic cues: A theoretical and empirical analysis
4. **Svenja Hippel**, Testing the Informational Robustness of a Public Good Mechanism
5. **Levent Neyse**, Social Comparisons in the Public Goods Game
6. **Manja Gaertner**, Inducing cooperation: who is affected?
7. **Fanny Brun**, Psychological depreciation and food waste
8. **Holger Gerhardt**, The Effects of Short-Term Food-and-Water Deprivation on Cooperation
9. **Alessandra Cassar**, Improvements in Sanitary Products for Menstruation and Female Outcomes

Session 5, 125: Decision Theory (SHORT)

1. **Thomas de Haan**, A new method to elicit probability distribution beliefs
2. **Abigail Hurwitz**, Anchoring bias in annuity choices: An experimental investigation
3. **John Smith**, Judgments of extent in the economics laboratory: Are there brains in choice?
4. **Angela Sutan**, The strategic environment effect in beauty contest games
5. **Therese Lind**, Preferences for integrated gains and segregated losses - A contradicting case of prospect theory?
6. **Florian Hett**, Pushing Through or Slacking Off? Heterogeneity in the Reaction to Rank Feedback
7. **John Stovell**, Utility maximization with sensory limitations: theory and evidence
8. **Paul Healy**, Probability Matching and Randomization in Lottery Choice and Games
9. **Elena Cettolin**, Cortisol Meets GARP: The Effect of Stress on Economic Rationality

Session 6, 22: Group Behavior

1. **Marisa Hidalgo**, An Experimental Study on Complex Choices: Social Influence and Order Effects
2. **Lukas Kiessling**, To whom you may compare: Preferences for peers
3. **Remi Suchon**, Do image spillovers deter rule breaking?
4. **David Hugh-Jones**, Humans reciprocate intentional harm by discriminating against group peers

Session 7, 23: Public Goods I: Institutions

1. **Dmitri Bershadskey**, Reverberation Effect of an Efficient Institution
2. **Karen Hauge**, The good, the bad and the conditional: Sustaining cooperation through self-sorting
3. **Louis Putterman**, Civic Engagement as a Second-Order Public Good: An Experiment
4. **Sven Fischer**, Cooperation under heterogeneous preferences with voting

Session 8, 21A: Field Experiments I

1. **Nor Izzatina Abdul Aziz**, Representative Leadership and Social Status: Experimental Evidence from Borneo
2. **J Cristobal Ruiz-Tagle**, Reducing Air Pollution Through Behavioral Change of Woodstove Users: Evidence from an RCT in Valdivia, Chile
3. **Kanittha Tambunlertchai**, Regulatory Stringency and Compliance Behavior in Common Pool Resource Game: Lab and Field Experiments
4. **Katharina Lima de Miranda**, Over-confidence and hygiene compliance in hospitals

Session 9, 21B: Norms I

1. **Pushkar Maitra**, Judging Actions: Social Norms, Gender and Third Party Punishments
2. **Robert Schmidt**, Measuring heterogeneity of social norm perception on the individual level
3. **Sigve Tjøtta**, You'll Never Walk Alone: An Experimental Study on Receiving Money
4. **Eugen Dimant**, Feel the Power of the Dark Side: On the Evolution of Norm Erosion

Session 10, 112: Individual Differences

1. **Efsan Nas Ozen**, Detail-Oriented Women Wanted: The roles of gender and socio-emotional skills signals in the labor market
2. **Patrick Ring**, First Food, then Morals - The Effect of Food-Deprivation on Social Preferences
3. **Chiara Rapallini**, Personality Traits and Household Consumption Choices
4. **Andreas Ortmann**, The Effect of Personality Traits on Productivity: Replication and Extension

June 29th, 14:00-15:30

Session 1, 201: Gender and Discrimination (SHORT)

1. **Menusch Khadjavi**, Ride with Me - Ethnic Discrimination, Social Markets and the Sharing Economy
2. **Urs Fischbacher**, Trapped in homogeneity? Performance estimates and gender composition
3. **Tarek-TaHER Jaber-Lopez**, Gender, competition and the effect of feedback and choice of task:
An experimental analysis
4. **Eva Ranehill**, Do Gender Preference Gaps Impact Policy Outcomes?
5. **Barbora Baisa**, Group Membership and Gender Competitiveness
6. **Hirofumi Kurokawa**, In-group Bias and Willingness to Compete
7. **Arthur Schram**, Revisiting the Gender Effects of Competition: Social Status Concerns and Rivalry
for Resources are Substitutes
8. **Klarita Gerxhani**, Status-Ranking Aversion

Session 2, 202: Methodology (SHORT)

1. **Dirk Engelmann**, Fairness in Markets and Market Experiments
2. **Tong V. Wang**, Follow the Money: Bayesian Markets to Extract Crowd Wisdom
3. **Simon Bartke**, Topic modeling of narratives within a public good experiment
4. **Georg Granic**, Two weddings and a funeral - The effect of incentives on noisy survey data
5. **Toke Fosgaard**, Cooperation stability
6. **Ryan Webb**, Pairwise Normalization
7. **Stefano Balietti**, Domain Expertise or Algorithmic Insight? Fast Optimization of Information
Gain in Experimental Design
8. **Kristin Limbach**, Collective conditionality in decontextualized lab and framed field experiments:
on the incentive mechanisms of agri-environmental contracts
9. **Igor Asanov**, Do Not Rely On Chance in Randomization: Use Balanced
Randomization in the Laboratory Experiments

**Session 3, 203: Behavior in Financial Markets and Incentives in
Health Behavior (SHORT)**

1. **Martina Vecchi**, Food Rewards: Does using food as a reward change food preferences?
2. **Orly Sade**, Out-of-Pocket vs. Out-of-Profit in Financial Advisory Fees: Evidence from the Lab
3. **Agnes Pinter**, Does risk sorting explain bubbles?
4. **Christoph Huber**, Reducing Mispricing in Bubble-prone Experimental Asset Markets
5. **Stephanie Rosenkranz**, The winner takes it all, the loser's standing small: Social status
and risk-taking in the Finance Industry
6. **Ciril Bosch-Rosa**, Behavioral Investors?
7. **Julia Rose**, Unknown Probabilities and Unknown Outcomes: The Effect of twofold
Ambiguity on Market Prices
8. **Olivia Rusch**, A Contingency Management Smoking Cessation Programme:
Experimental Evidence From A Developing Country
9. **Lionel Page**, How much information is incorporated in financial asset prices?
Experimental Evidence

Session 4, 220: Charitable Giving (SHORT)

1. **Christian Johannes Meyer**, Sorting Into Incentives for Prosocial Behavior
2. **Maja Adena**, Voluntary donations and reward oriented contributions:
A field experiment on framing in a donation-based crowdfunding campaign
3. **Mario Mechtel**, The effect of information on dictator game giving towards an outgroup of refugees: A field experiment
4. **Franziska Tausch**, The Customer as Donor: An Online Experiment on Sydney Opera House Sales and Donations
5. **Adriaan Soetevent**, Promises undone: How committed pledges impact donations to charity
6. **Stefan Traub**, Recognition of needs in a dictator game: Experimental evidence on information-sensitive giving behavior
7. **Marina Chugunova**, Is Time on Our Side? On Benefits of Precommitting to Charities.
8. **Ragan Petrie**, Optimal Incentives to Make a Charitable Donation
9. **Patricio Dalton**, Charitable Giving and Socioeconomic Status: Experimental Evidence from Bogota Stratification

Session 5, 125: Other-Regarding Preferences I

1. **Felix Koelle**, Present-Biased Generosity: Dynamic Inconsistency and Social Preferences in Effort Allocation Tasks
2. **Johanna Mollerstrom**, A Meritocratic Origin of Egalitarian Behavior
3. **Pauline Vorjohann**, Welfare-based altruism
4. **Giang Tran**, Intertemporal Social Preferences

Session 6, 22: Decision-Making

1. **Moritz Janas**, Delegation to a Group of Experts
2. **Christoph Buhren**, Strategic Nudging in the Beauty Contest Game
3. **Lara Ezquerro**, Deciding to delegate: on distributional consequences of Endogenous (and Compulsory) Delegation
4. **Gonul Dogan**, What Makes Pyramid Schemes Work?

Session 7, 23: Narratives and Hypocrisy

1. **Eugenio Verrina**, Stories We Tell: Self-serving beliefs and the effect of narratives on moral decision making
2. **Adrian Hillenbrand**, The differential effect of narratives
3. **Bernd Irlenbusch**, Adam & Eve's Legacy: Using Fig Leaves As Hypocritical Covers- An Experimental Investigation Into Economic Consequences

Session 8, 21A: Markets I

1. **Maria Bigoni**, Money is more than memory
2. **Peter Werner**, CO2 Trading: Design and Behavior
3. **Utz Weitzel**, Bubbles and Financial Professionals
4. **Peter Katuscak**, Strategy-Proofness Made Simple

Session 9, 21B: Preferences I

1. **Marco Fabbri**, How Institutions Shape Preferences: Experimental Evidence from a Land Tenure Reform Implemented as a Randomized Control-Trial
2. **Shohei Yamamoto**, The Endowment Effect in the Future: How Time Shapes Buying and Selling Prices
3. **Marcela Ibanez**, Higher Order Risk: An Application To Savings of the Poor in Bogota
4. **Yi-Shan Lee**, Revealed Privacy Preferences: Are Privacy Choices Rational?

Session 10, 112: Games and Markets

1. **Jesal Dilip Sheth**, The persistent nature of naivety about hidden information:
An experimental investigation
2. **Jacopo Magnani**, Matching under Imperfect Information: An Experimental Study
3. **Peiran Jiao**, Adoption and Abandonment of Decision-Making Principles:
Evidence from Cournot Experiments
4. **Alexander Neverov**, Information-processing styles in the presence of abundant information:
An experimental analysis

Session 11, BG 08: Risk I

1. **Morten Lau**, Evaluating the Welfare Cost of Gambling with Field Experiments in Denmark
2. **Felix Holzmeister**, Within-subject (in)consistency across different risk elicitation methods
3. **Jan Krause**, An explanation for the equity premium puzzle based on differential discounting in the gain and loss domain
4. **Danae Arroyos-Calvera**, The Common Ratio Effect in Monetary and Non-monetary Domains

Session 12, BG 13: Social Behavior and Lying

1. **Tim Lohse**, Compliance in teams: Implications of joint decisions and shared consequences
2. **Francesca Marazzi**, Telling the Other What One Knows? Mutually Truthful or Mutually Lying:
Cheap-Talk in Modified Acquiring-a-Company Experiments
3. **Manwei Liu**, The relativity of image in moral decision making
4. **Viola Ackfeld**, Personal Information Disclosure under Competition for Benefits:
Is Sharing Caring?

June 29th, 16:00–17:30

Session 1, 201: Group Behavior (SHORT)

1. Pol Campos, Helping Behavior and Group Size
2. Valeria Faralla, Promises in group decision making
3. Katrin Schmelz, Incentives for conformity and disconformity – a step towards innovation
4. Claudia Biniossek, Comparison of Sociological, Social-psychological and Economic Theories as Predictors for Decision-Making in a Game-Theoretical Social Good-Experiment with Large Groups
5. Dorothea Kuebler, The Power and Limits of Peer effects: Performance Goals versus Task Difficulty
6. Alistair Munro, Intra-household Inequality and Productivity. Evidence from A Real Effort Experiment.
7. Kjell Arne Brekke, How scarcity affects borrowing decisions in groups
8. Tim Salmon, Home Owner Associations and City Secession
9. Katharina Werner, Reconciliation after inter-group conflict: Testing different types of contact interventions in the lab

Session 2, 202: Communication and Cooperation (SHORT)

1. Wolfgang Luhau, Lying for Others: The impact of agency on misreporting in an economic laboratory experiment
2. Lisa Bruttel, Getting a Yes. An Experiment on the Power of Asking
3. Florian Stolley, Framing in a Dictator Game – Gender Differences in the Response to Decision Power and Responsibility
4. Jan Schmitz, Communication and Hidden Action
5. Tai-Sen He, The Selfish 'I': The Effects of Pronoun Use on Social Preferences
6. Jordi Brandts, To listen or not to listen. An experimental study of optional communication
7. Yves Breitmoser, A Rationale for Unanimity in Committees
8. Brit Grosskopf, Reputation and Advice: Political Correctness in the Laboratory
9. Riccardo Ghidoni, Sequentiality increases cooperation in repeated prisoner's dilemmas

Session 3, 203: Norms and Values (SHORT)

1. Jana Friedrichsen, Experimental Evidence on the Effect of Social Mobility on Cooperation
2. Geoffrey Castillo, On the ubiquity of social norms
3. Hande Erkut, Social norms of allocation in the non-monetary domain
4. Christiane Schwieren, The effect of experience on social norm perception in laboratory experiment participants
5. Daniel Celis, Development of Social Norms in Children: A Solidarity Game in Colombia
6. Marco Mantovani, Social responsibility under market and non/market institutions
7. David Dohmen, On the adverse effects of espionage
8. Antonio Morales, From foragers to farmers: A lab experiment on the evolution of human values
9. Hannes Titeca, Do I care what you think of me? Varying observability in a public goods experiment

Session 4, 220: Public Goods (SHORT)

1. Jan Philipp Wilhelm, Goal setting and team performance
2. Tommaso Reggiani, Delegation and Obligation in Multiple Public Goods
3. Rainer Michael Rilke, Can you get too much of a good thing? The influence of pro-social incentives on labor supply
4. Alexandros Karakostas, The Team Allocator Game: Allocation Power in Public Goods Games
5. Lawrence Choo, Investigating the effects of Information asymmetry and Competition in a modified threshold public goods game. An Experiment
6. Wladislaw Mill, Conditional cooperation and the effect of punishment
7. Arjun Sengupta, Nominal Choice and Fairness
8. Elisabeth Gsottbauer, Behavioral spillovers, incentives and collective action: Evidence from experiments
9. SunTak Kim, Public Goods Bargaining under Mandatory and Discretionary Rules: Experimental Evidence

Session 5, 125: Macro Experiments

1. Lukas Hohl, Breaking-Up: Experimental insights into international economic (dis)integration
2. Gabriele Camera, Endogenous Market Formation and Monetary Trade: An Experiment
3. Anita Kopanyi-Peuker, Are sunspots effective in a big crowd? Evidence from a large-scale bank run experiment
4. John Duffy, Planar Beauty Contests

Session 6, 22: Bounded Rationality I: Testing Theories

1. Sebastian Schweighofer-Kodritsch, Testing Obvious Strategy Proofness: The Case of Auctions
2. Aidas Masiliunas, Learning in contests with payoff risk and foregone payoff information
3. Erkut Ozbay, Unavailable Options and Irrelevant Attributes
4. Guy Mayraz, Utility and Procedures: what came first?

Session 7, 23: Risk II

1. Christina Strobel, Risk-Taking under Accountability for Oneself and Others: A Laboratory Experiment
2. Andre Hofmeyr, The Risk-Trust Confound: New Evidence from a Developing Country
3. Yunfeng Lu, The Rice Theory of Risk Attitudes
4. Anna Merkel, Active versus Passive Risk Taking: An Experimental Analysis

Session 8, 21A: Financial Markets I

1. Antonia Grohmann, Earning more tomorrow: Overconfident income expectations and consumer indebtedness
2. Matthias Wibral, Skewness expectations and portfolio choice
3. Dipyaman Sanyal, Effect of Tobin Tax in an Experimental Financial Market
4. Tomas Miklanek, The more you trade, the less you earn? An experimental study

Session 9, 21B: Decision Theory in the Field

1. Matej Lorko, Historical information and project duration estimates
2. Chris Wilson, Being in the Right Place: A Natural Field Experiment on the Causes of Position Effects in Individual Choice

3. **Esther Schuch**, Cognitive Biases and Expert Judgement in Natural Resource Management
4. **Chalmers Mulwa**, Ambiguity Aversion and Demand for Weather Information in Agricultural Technology Adoption; Case of Namibia

Session 10, 112: Repeated Games

1. **Juan Carrillo**, Altruism and strategic giving in children and adolescents
2. **Jeongbin Kim**, The Effects of Time Preferences on Cooperation: Experimental Evidence from Infinitely Repeated Games
3. **Yaroslav Rosokha**, Learning with Mixed Strategies in Repeated Games
4. **Teresa Backhaus**, God may play dice, but do we?

Session 11, BG 08: Lying I: Norms and Image

1. **Zvonimir Basic**, The Influence of Self and Social Image Concerns on Lying
2. **Suparee Boonmanunt**, Scarcity and Cheating: Evidence from Changes in Food Stock
3. **Matthias Praxmarer**, Social Comparison and (Dis)Honest Behavior
4. **Johanna Jauernig**, Willful Ignorance and the Ethics of Algorithms

Session 12, BG 13: Discrimination I

1. **David Masclot**, Discrimination as favoritism: The private benefits and social costs of in-group favoritism in an experimental labor market.
2. **Chi Trieu**, Who should (not) benefit from affirmative action? Ability, effort, and luck as justifications for quota rules
3. **Doris Weichselbaumer**, The effect of photos and name change on discrimination against migrants in Austria
4. **Edwin Ip**, How Do Gender Quotas Affect Hierarchical Relationships? Complementary Evidence from a Representative Survey and Labor Market Experiments

Session 13, BG 108: Beliefs and Information

1. **Florian Spitzer**, Product Testing in Markets for Experience Goods
2. **Michael Seebauer**, Reputation formation with competitive investors
3. **Kai Barron**, Everyday econometricians: Selection neglect and overoptimism when learning from others
4. **Franziska Brendel**, A new mechanism for product tests a la Consumer Reports, Stiftung Warentest, Which? and Co.

Session 14, BG 113: Charitable Giving I

1. **Arthur Schneider**, Religious Bias in Charitable Giving
2. **Pooja Balasubramanian**, Religious discrimination and altruistic preferences in children: Evidence from a field experiment in India
3. **Ozgur Gurerk**, Virtual Reality and Charitable Giving - An Experimental Study
4. **Antonio Alonso Arechar**, From foe to friend and back again: The temporal dynamics of intra-party bias in the 2016 U.S. Presidential Election

June 30th, 9:30–11:00

Session 1, 201: Markets II

1. Daniel Friedman, An Experimental Investigation of Price Dispersion and Cycles
2. Volker Benndorf, An Experiment on Partial Cross-Ownership in Oligopolistic Markets
3. Katharina Momsen, Recommendations in Credence Goods Markets with Horizontal Product Differentiation
4. Michel Tolksdorf, Behavior-based price discrimination and retention offers: An experimental analysis

Session 2, 202: Field Experiments II

1. Anna Kerkhof, Incumbency Dominance in Letters to the Editor: Field Experimental Evidence
2. Daniel Salicath, Improving Educational Outcomes Through Goal Setting, Incentives, and Self-Help Groups: Experimental Evidence from Medellin, Colombia
3. Marco Castillo, The long-lasting effects of political violence on risk preferences
4. Maria Mavlikeeva, Discrimination Against Entrepreneurs and Ethnic Minorities in the labour market: Field Experiment in Russia.

Session 3, 203: Trust and Communication

1. Joo Young Jeon, The art of asking: Pre-play communications in dictator games
2. Elisabetta Leni, Guilt Aversion and Trust: An Analysis of Heterogeneous Factors
3. Jason Shachat, He who sets the price, determines the quality: trust in supply chain relationships
4. Francois Cochard, Intermediation and discrimination in an investment game: an experimental study

Session 4, 220: Beliefs I: Biases

1. Jana Willrodt, Is there a 'true' consensus effect?
2. Isabel Busom, Changing economic misconceptions: A field experiment
3. Irenaeus Wolff, Biases in Beliefs: Experimental Evidence
4. Sevgi Yuksel, Biases Over Biased Information Structures: Confirmation and Contradiction Seeking Behavior in the Laboratory

Session 5, 125: Preferences II: Risk and Time

1. Agnieszka Tymula, Do adolescents' risk and time preferences change when they are observed by peers?
2. Hongming Zhao, Temporal Stability of Risk Preferences: Maximum Simulated Likelihood Estimation of Cumulative Prospect Theory
3. Rebecca McDonald, Cross modal discounting for risk and time
4. Bin Miao, Intertemporal Consumption with Risk: A Revealed Preference Analysis

Session 6, 22: Coordination

1. Ragnar Juelsrud, Information quality and regime change: Evidence from the lab
2. Sudeep Ghosh, Inducing Effort in Groups: An Experimental Investigation of Forward Induction and Loss Aversion
3. Theodore Turocy, Racing towards a finishing line: Theory and experiment
4. Janet Jiang, Adoption of a New Payment Method: Theory and Experimental Evidence

Session 7, 23: Other-Regarding Preferences II: Strategic Interaction

1. Vittorio Pelligra, In Search of Homo Relationalis. Empathy and Strategic Behavior in Simple Experimental Games
2. Jan Hausfeld, Fairness Intentions in Strategic Interaction: An (interactive) eye-tracking study
3. Ryan Rholes, Coase Theorem in a Digital Environment: A Replication and Extension
4. Stephan Muller, Betrayal Aversion and the Effectiveness of Incentive Contracts

Session 8, 21A: Groups and Social Concerns

1. Sergio Mittlaender, The Price of Exclusion, and the Value of Inclusive Policies
2. Michal Durinik, Post-promotion effort and group identity
3. Ghida Karbala, Social Comparison at the Workplace: Evidence from a Field Experiment in Kolkata, India
4. Philipp Lergetporer, Do Minorities Misrepresent their Identity to Avoid Being Discriminated? Experimental Evidence From Georgia

Session 9, 21B: Bounded Rationality II: Complexity

1. Mauro Papi, You Dislike Risk? Then Do Not Search by Characteristic: A Lottery-Choice Experiment
2. Sen Geng, Information hoarding in private learning and social learning settings
3. Alexia Gaudeul, Is the attraction effect fast or slow? A choice process experiment
4. Chris Starmer, Assessing choice overload in a complex environment

Session 10, 112: Cognition and Emotions

1. Jaesun Lee, How Does Competition Affect People Economically and Emotionally?
2. Linda Kamas, Does Empathy Pay?
3. Diya Abraham, The influence of compassion on decisions involving intertemporal choice
4. Christoph Schutt, Care and other motives in social dilemmas

Session 11, BG 08: Lying II: Spillovers

1. Jan Kristian Woike, Can promises reduce cheating in the absence of punishment?
2. Antonio Filippin, Cheating in one shot vs repeated task
3. Fabio Galeotti, The spillover effects of monitoring institution on unethical behavior across contexts
4. Thijs Brouwer, The Effects of Self-Serving Altruistic Dishonesty on Trust

Session 12, BG 13: Social Image and Status

1. Jin Di Zheng, High Social Status Induces Prosocial Behaviour
2. Yilong Xu, Social Information and Selfishness
3. Luigi Butera, The Welfare Effects of Social Recognition: Theory and Evidence from a Field Experiment with the YMCA
4. Tobias Regner, Testing three generations of social preferences models

Session 13, BG 108: Methodology I: Games

1. Anne-Christine Barthel, Coordination and Learning in Games with Strategic Substitutes and Complements
2. Marco Lambrecht, Measuring skill and chance in games
3. Roy Chen, Common knowledge in coordination games: Learning from non-replication
4. Ahrash Dianat, Implementing Ordinal Games in the Lab

Session 14, BG 113: Norm Enforcement

1. Robert Stuber, The Benefit of the Doubt: Willful Ignorance and Altruistic Punishment
2. Patricia Kanngiesser, The development of third party norm enforcement in eight diverse populations
3. Philipp Krugel, Cooperation and Norm-enforcement under Impartial vs. Politicized Sanctions
4. Benjamin Beranek, Culture of Honor Revisited: Examining Punishment Behavior of US Southerners in Social Dilemmas

Session 15, BG 117: Incentives I

1. Weiwei Weng, 'Only Children' and Teamwork
2. Martin Vollmann, Subjective and Objective Skill Evaluation
3. Victor Gonzalez Jimenez, Probability Distortions as Incentives
4. Veronica Rattini, Discretion in Workload Management: An Experiment on Attention Allocation and Performance

June 30th, 11:30–13:00

Session 1, 201: Contests (SHORT)

1. Thomas Giebe, Does a short-term increase in incentives boost performance?
2. Vera Angelova, Tournaments with fatigue and recovery: The effect of a one-time increase in incentives
3. Jeffrey Carpenter, Not wilting under pressure: using counter-biasing to prevent big mistakes at high stakes
4. Ernesto Reuben, Policy capture by special interests in democracies: The role of revolving doors and post-office employment
5. Alexander Usvitskiy, State-contingent Risk-taking in Dynamic Contests
6. Francesco Fallucchi, On the lack of learning in winner-take-all industries – An experiment
7. Regine Oexl, Team Contests, Sabotage and Helping
8. Rosemarie Nagel, Reformulating archetypal economic games with a generalisation of the Keynesian Beauty Contest game
9. Enrique Fatas, Not all Group Members are created Equal

Session 2, 202: Social Behavior (SHORT)

1. Fuhai Hong, Multidimensional Group Identity: An Experimental Study
2. Eli Spiegelman, A bird in the hand: ambiguity and optimism in a strategic environment.
3. M Rashid Memon, The impact of political context on ethnic bias: Evidence from a dictator game
4. Roberto Weber, Is Social Responsibility a Normal Good?
5. Tigran Aydinyan, Group Identity in Gains and Losses
6. Maj-Britt Sterba, The scope of justice: Attitudes on morally relevant group characteristics.
7. Peter Moffatt, Inequality-Aversion and Risk Attitude in Simple Games
8. Zhi Li, Generalized serial cost sharing mechanisms for the provision of non-excludable threshold public goods
9. Zachary Grossman, Using visual cues of observability to test the robustness of moral wiggle room

Session 3, 203: Decisions under Uncertainty (SHORT)

1. Krishna Savani, The Cancellation Heuristic in Intertemporal Choice
2. Marius Sossou, Time Preferences and Financial Decisions among the Elderly
3. Jantsje Mol, Moral hazard and financial incentives for risk reduction in natural disaster insurance
4. Sabine Kroeger, Pre-election surveys and heuristics – A field experiment
5. Mehmet Yigit Gurdal, Demand for Decision Autonomy and Willingness to Take Responsibility in Risky Environments: Experimental Evidence
6. Alessandra Luzzi, A behavioral theory of startup growth: do high opportunity cost individuals try to scale up faster?
7. Amalia Di Girolamo, Gender, Cognitive Ability, and Risk Preferences at an Early Age
8. Irene Mussio, How much risk is too much risk? Accounting for background risks in the analysis of higher-order risk preferences

Session 4, 220: Market Behavior (SHORT)

1. Ro'i Zultan, Manipulation in prediction markets
2. Sander Onderstal, An Experimental Comparison of Crowdfunding Mechanisms
3. Cary Deck, Near-Continuous Time Auctions
4. Heike Hennig-Schmidt, Sanctions and Imitation of Virtuous Behavior Increase International Cooperation
5. Rustamdjan Hakimov, Avoiding Black Markets for Appointments at Public Offices
6. Marion Ott, Declining Prices Across Second-Price Procurement Auctions
7. Radosveta Ivanova-Stenzel, How do sellers benefit from Buy-It-Now prices in eBay auctions? – An experimental investigation
8. Henrik Orzen, Selection in markets: An experimental approach
9. Sotiris Georganas, Driving to the Beat: reputation vs selection in the taxi market

Session 5, 125: Ambiguity

1. M. Kathleen Ngangoue, Trading under ambiguity and the effect of learning
2. Emel Filiz Ozbay, Size Matters under Ambiguity
3. Anisa Shyti, Ambiguity Attitudes and the Relevance of Entrepreneurial Intention: An Experiment
4. Svetlana Pevnitskaya, Information Aggregation in Social Networks

Session 6, 22: Gender I: Competitiveness

1. Nikos Nikiforakis, Motherhood and the willingness to compete
2. Siri Isaksson, It Takes Two: Gender differences in in group work
3. Sandra Bedenk, Does it matter who is judging? Gender and Preferences for Competition
4. Noah Bacine, Gender, Culture, and Competition

Session 7, 23: Other-Regarding Preferences III

1. Francesco Bogliacino, Socioeconomic stratification and stereotyping: Lab-in-the-field evidence from Colombia
2. Hyunkyong Lee, The Effect of Feedback Content and Timing on Self-other Gap in Risk-taking
3. Mariana Blanco, To segregate, or to discriminate – that is the question: Experiments on the effect of social identity on prosocial behavior
4. Wiebke Szymczak, The transmission of prosocial preferences in principal-agent experiments with incomplete contracts

Session 8, 21A: Beliefs II: Information Processing

1. Raul Lopez-Perez, No chance: Over-inference with limited attention
2. Zahra Murad, Performance Beliefs and Allocation of Teamwork: An Experiment
3. Raman Kachurka, Cognitive biases fuel popularity of lottery strategies
4. Matthias Mayer, Information Processing & Sea Level Rise

Session 9, 21B: Methodology II: Techniques and Tools

1. Ewa Zawojcka, Is there really a difference between 'contingent valuation' and 'choice experiments'?
2. Gari Walkowitz, On the Validity of (Cost-Saving) Randomization Methods in Dictator-Game Experiments:
A Systematic Test
3. Dirk Betz, How to make your data findable, long time accessible and citable on your terms?
4. Martin Angerer, Income uncertainty and retirement savings in different pension systems:
An experimental study

Session 10, 112: Auctions

1. Stefano Galavotti, An Experimental Study on Sequential Auctions with Privately Known Capacities
2. Katarzyna Zagorska, Revealing consumers' preferences with a modified Groves Clarke tax mechanism
3. Alexander Heczko, Competing Sellers and Reserve Prices
4. Gyula Seres, The Effect of Collusion on Efficiency in Experimental Auctions

Session 11, BG 08: Dishonesty and Corruption

1. Ivan Soraperra, A market for honesty. An experiment on corruption in the education sector
2. Milos Fisar, Do you take it? Trade-off between wage and bribe
3. Jiri Spalek, Embezzlement and Corruption
4. Johannes Abeler, www.preferencesfortruthtelling.com

Session 12, BG 13: Public Goods, Groups, Morals

1. Simone Quercia, Framing Effects and the Elicitation of Preferences in Social Dilemmas:
the Role of (Mis)Perceptions
2. Lea Heursen, Does Relative Performance Information Lower Group Morale?
3. Jan Gogoll, Leviathan for Sale: Social Contracts for Growing Societies
4. Mikhail Ananyev, Leading-by-Example in a Public Goods Game with Heterogeneous Returns

Session 13, BG 108: Global Games and Coordination

1. Frank Heinemann, An Experimental Test of the Global-Game Selection in Games with Asymmetric Players
2. Tony So, Pay cuts and layoffs in an experimental minimum effort coordination game
3. Myrna Hennequin, Managing coordination on bubbles in experimental asset markets with monetary policy
4. Ekaterina Shakina, Bank runs as a coordination problem within a two banks set-up: an experimental study

Session 14, BG 113: Markets III

1. Mario Scharbillig, The effect of ownership structure in markets with externality
2. Dustin Tracy, The Impact of Vertical Integration in Complex Markets
3. Ayse Tugba Atasoy, Strategic Demand Response to Dynamic Pricing: A Lab Experiment for the
Electricity Market
4. Katerina Sherstyuk, An Experimental Test of the Commodity Pricing Model with Storage

Session 15, BG 117: Effects of Feedback on Performance

1. **Valentin Wagner**, Effects of Timing and Reference Frame of Feedback: Evidence from a Field Experiment in Secondary Schools
2. **Raphael Brade**, Relative Feedback and Academic Performance – A Field Experiment in Higher Education
3. **Henning Mueller**, Effects of Performance Transparency in a Mathematics E-Learning Application: Evidence from a Randomized Controlled Trial
4. **Andrea Isoni**, Relative performance feedback, effort and free riding in creative and repetitive team tasks

June 30th, 16:15–17:45

Session 1, 201: Teams

1. **Simin He**, Dominated Contracts in Team Production
2. **Muruvvet Buyukboyaci**, Team Formation with Complementary Skills
3. **Emike Nasamu**, Leadership and Coordination in Complex Team Games.
4. **Thomas Palfrey**, Games Played by Teams of Players

Session 2, 202: Framing and Advertising

1. **Felix Schmidt**, Don't Tell Me What I Already (Don't) Know. Avoidance of Information on Unhealthy Food
2. **Dietmar Fehr**, Scarcity and Exchange Asymmetries: Evidence from Small-Scale Farmers in Rural Zambia
3. **Marco Kleine**, Creativity and Framed Incentives
4. **David Reiley**, Measuring the Effects of Audio Advertising: Results from a Field Experiment on Pandora

Session 3, 203: Public Goods II

1. **Martina Cecchini**, The Resilience of Cooperative Behaviour and Social Norms: Combining Real-World and Experimental Evidence
2. **Britta Butz**, The effect of disclosing identities in a socially incentivized public good game
3. **Morgan Beeson**, Using the veil of ignorance to incorporate citizen preferences in willingness-to-pay values.
4. **Christian Thoeni**, Conditional Cooperation: Review and Refinement

Session 4, 220: Field Experiments III

1. **Ivo Steimanis**, The shadow of the future: How do rising sea levels affect pro-social and risk preferences? Experimental evidence from Solomon Islands
2. **Ben Greiner**, On the Role of Commitment and Two-Part Tariffs in Credence Good Markets – An Experimental Study in Behavioral Mechanism Design
3. **Christian Hoenow**, Introducing and Terminating External Incentives: A Field Experimental Study of Forest Conservation as a Common-Pool Resource Dilemma
4. **Andreas Nicklisch**, Punishment Patterns, Trust, and Traumatization among Syrian Civil War Victims in Syria: A Field Experiment

Session 5, 125: Bargaining I: Gender

1. **Inigo Hernandez-Arenaz**, Gender Differences in Alternating-Offer Bargaining: An Experimental Study
2. **Anastasia Danilov**, Affirmative Action Policies and Behaviour in Promotional Tournaments: An Experiment
3. **Laura Razzolini**, Best-of-five Contest: An Experiment on Gender Differences
4. **Hannes Rau**, Gender Differences in Negotiations – Experimental Evidence

Session 6, 22: Health and Performance

1. Luca Corazzini, The Good Outcomes of Bad News. A Randomized Field Experiment on Formatting Breast Cancer Screening Invitations
2. Jonas Radbruch, The impact of self-selection on performance
3. Manuel Hoffmann, Why do people not vaccinate?
4. Katja Fels, Is prompting participants to plan successful? Field evidence from MOOCs

Session 7, 23: Beliefs III: Self-Confidence

1. Boon Han Koh, Attribution biases in leadership: Is it effort or luck?
2. Michal Krawczyk, Task difficulty and overconfidence. Evidence from distance running.
3. Vojtech Zika, Does Competition Trigger and Boost Overconfidence?

Session 8, 21A: Discrimination II

1. Joe Vecci, Discrimination at the Extensive and Intensive Margin
2. Nikolai Cook, Working for Yourself
3. Vegard Sjurseike Wiborg, Coauthor Penalty – Evidence from the lab
4. Emmanuel Peterle, Gender bias in job referrals: An experimental test

Session 9, 21B: Other-Regarding Preferences IV: Determinants

1. Yefeng Chen, Does Collectivistic and Individualistic Institution Make People Different? Field Experimental Evidence from Chinese Villages
2. Till Weber, A Cross-Societal Comparison of Cooperative Dispositions and Norm Enforcement
3. Lena Detlefsen, Are Economic Preferences Shaped by the Family Context? The impact of birth order and siblings' sex composition on economic preferences

Session 10, 112: Responsibility

1. Masaru Sasaki, Committee Voting and Moral: Laboratory Experiments
2. Caterina Giannetti, Risk-taking for others: an experiment on ethics meetings
3. Anja Bodenschatz, Dispensing Responsibility? Avoidance of Ethical Dilemmas by Decision Randomization
4. Matthias Uhl, Guarantor Selection for the Offences of Artificially Intelligent Persons

Session 11, BG 08: Conflicts

1. Gerald Eisenkopf, Partisan Influence in Conflicts
2. Henrik Zaunbrecher, Conflict and Migration: Mobility in Group Contests
3. Dan Kovenock, Experiments on Generalized Colonel Blotto Games
4. Jordan Adamson, The Supply Side Determinants of Territory and Conflict

Session 12, BG 13: Communication and Information

1. Nobuyuki Hanaki, Digital communication and trust
2. Vanessa Valero, Public Discourse and Pro-Social Market Behavior
3. Marianne Stephanides, Communication and helping behavior: An experimental study
4. Alexander Nesterov, Moral wiggle room reverted: Information avoidance is myopic

Session 13, BG 108: Methodology III: External Validity

1. Hong Il Yoo, Dynamic Consistency, Sample Selection and Attrition: A Panel Experiment on Individual Discount Rates
2. Lisa Spantig, The Endowment Effect and Savings Decisions of the Poor
3. Elisabeth Grewenig, Does Incentivizing Belief Accuracy Matter in Large-Scale Surveys? Experimental Evidence
4. Dotan Persitz, Is consistency procedure invariant?

Session 14, BG 113: Risk III

1. Paul Feldman, Convex Preferences Over Lotteries
2. Oben Bayrak, Decisions under Risk: Dispersion and Skewness
3. Taisuke Imai, Robust Revealed Preference Characterization of Expected Utility
4. Timo Heinrich, Exploring the consistency of higher-order risk preferences

Session 15, BG 117: Incentives II

1. Elif Incekara Hafalir, Incentive to Persevere
2. Andrej Woerner, Exercising More with a Matched Bet
3. Thomas Lauer, You get what you pay for – The effect of incentives on quality and quantity in an experimental real-effort task
4. Maoliang Ye, Team Incentives, Productivity and Choices: A Real-time Real Effort Experiment

July 1st, 9:00–10:30

Session 1, 201: Gender II: Leadership

1. Lata Gangadharan, Competing by Default: A New Way to Break the Glass Ceiling
2. Ananish Chaudhuri, (Un)willing to lead? An experimental study on gender and leadership
3. Danila Serra, The Gender Leadership Gap: An Experiment
4. Anna Sandberg, Effects of team gender composition on leadership aspirations

Session 2, 202: Markets IV

1. Joerg Oechssler, Copy Trading
2. Ryan Oprea, Aggregation and Convergence in Experimental General Equilibrium Economies
Constructed from Naturally Occurring Preferences
3. Markus Vomhof, How are Altruistic Preferences Aggregated in Competitive Markets?
A Laboratory Experiment
4. Lucas Rentschler, All-pay auctions without a level playing field

Session 3, 203: Violence, Negative Reciprocity, and Competitive Preferences

1. Abu Siddique, Competitive Preferences and Ethnicity: Experimental Evidence from Bangladesh
2. Stefania Bortolotti, Blind Rage: Inequality, Intentions, and Indiscriminate Punishment
3. Daniel Zizzo, Does exposure to violence affect reciprocity? Experimental evidence from the West Bank
4. Natalia Starzykowska, An eye for an eye, a study of negative reciprocity. Evidence from a game show

Session 4, 220: Charitable Giving II: Recipient Characteristics

1. Philip Grossman, Good News, Bad News and Giving: Impact of Recipient Characteristics
2. Johannes Lohse, Social Distance and inter-charity competition
3. Arne Robert Weiss, Need, equity and equality – testing the principledness of laypeople
4. Julian Harke, Quality certifications for nonprofits, charitable giving, and donor's trust:
experimental evidence

Session 5, 125: Lying III

1. Philipp Gerlach, The Truth about Lies. A Meta-Analysis on Dishonest Behavior
2. Subhasish Modak Chowdhury, Pre-planning and its Effects on Repeated Dishonest Behavior:
An Experiment
3. Agne Kajackaite, Lying about luck versus lying about performance
4. Florian Kerzenmacher, Lying to a liar: The effect of within-group reputation on moral behavior

Session 6, 22: Bounded Rationality III

1. Itay Sisso, Psychological Opportunity Cost
2. Ofer Azar, Does relative thinking exist in mixed compensation schemes?
3. Luba Petersen, Improving Dynamic Optimization in Life-Cycle Consumption Experiments
4. Eva Berger, Unburden Renters by Making Landlords Pay the Commission?
Evaluating a Policy Reform in Germany

Session 7, 23: Fairness in Markets

1. **Fanny Brun**, Immoral labor markets
2. **Benedikt Meyer-Bretschneider**, Fairness in markets: The role of transaction costs, quality, and donations
3. **Essi Kujansuu**, An experiment on wage rigidity and fairness: Can real wage cuts bring flexibility to the labour market?
4. **Lars Freund**, Reciprocity in Bilateral Trade?

Session 8, 21A: Preferences III

1. **Joanna Rachubik**, Verifying the representativeness heuristic: a field experiment with real lottery tickets
2. **Madeline Werthschulte**, Estimating the Effects of Present Bias and Reference Dependence: A Calibration Model of Energy Consumption
3. **Elias Bouacida**, Choice Correspondence and the Completeness Axiom: a Methodology and an Experiment
4. **Hjoerdis Hardardottir**, The effect of cognitive load on time perception and time preferences

Session 9, 21B: Financial Markets II

1. **Johan de Jong**, The Effect of Futures Markets on the Price Dynamics in Commodity Markets
2. **Christoph Merkle**, Algorithm Aversion in Financial Investing
3. **Kristian Lopez Vargas**, Experiments in High-Frequency Trading: the Continuous Double Auction versus the Frequent Batch Auction
4. **Wael Bousselmi**, An Experiment on Market Reaction to Fundamental Value Shocks

Session 10, BG 08: Promises, Reciprocity, and Corruption

1. **Manuel Munoz**, Reciprocity in the workplace: Communication and contracts in a multitasking setup
2. **Leonardo Becchetti**, We Can Be Heroes Trust and Resilience in Corrupted Economic Environments
3. **Chiara Nardi**, The power of words in a petty corruption experiment
4. **Filippo Pavesi**, Watch your Words: an Experimental Study on Communication and the Opportunity Cost of Delegation

Session 11, BG 13: Other-Regarding Preferences V: Equality

1. **Wenkai Sun**, The Power of Relative Proportion – An Experiment of Income Allocation
2. **Arthur Dolgoplov**, Revealed Social Preferences
3. **Hugh Sibly**, Identifying Referents: An experimental study
4. **Franziska Then**, How do physicians prioritize? A lab experiment with heterogeneous patients

Session 12, BG 108: Tax Compliance and Nudging

1. **Jana Cahlikova**, Employing Behavioral Economics: Improving the Efficiency of TV License Fees Collection
2. **Zhixin Dai**, Endogenous Crackdowns, Information Disclosure and Tax Compliance: An experimental investigation
3. **Rostislav Stanek**, Tax compliance with endogenous audit selection and heterogeneity of income
4. **Sebastian Tonke**, Using Behavioral Interventions to Improve Water Payments in Kosovo: Framings and Identity Management

Session 13, BG 113: Public Goods III

1. **Yun Wang**, Rebate Policies in Large Group Threshold Public Goods Experiment: Belief, Information, and Repetition
2. **Axel Sonntag**, Information defaults in repeated public good provision
3. **Riccardo Ghidoni**, Carbon is Forever: A Climate Change Experiment on Cooperation
4. **Mike Farjam**, Nonetheless or all the more? Investing into climate change mitigation policies despite a risk of failure

Session 14, BG 117: Voting Behavior and Bargaining

1. **Jose Alberto Guerra**, Ethical voting: Theory and Experiment
2. **Peter Matthews**, Responsible Majorities? Partisan Composition and Expressive Voting
3. **Jean-Christian Tisserand**, Does the obligation to bargain make you stick on your guns? An experimental analysis
4. **Anita Zednik**, Notable differences in voting behaviour

July 1st, 11:00–12:30

Session 1, 201: Gender III

1. Tim Cason, Gender, Beliefs and Coordination with Externalities
2. Michalis Drouvelis, Gender differences in social comparisons
3. Gahye Jeon, Gender Differences in Competitiveness, the Spousal Income Gap, and Children
4. Mackenzie Alston, The (Perceived) Cost of Being Female: An Experimental Investigation of Strategic Responses to Discrimination

Session 2, 202: Behavior of Children

1. Lenka Fiala, Academic Debate: Improving Student Performance one Speech at a Time
2. Isabelle Brocas, Heuristic to Bayesian: the Evolution of Reasoning from Childhood to Adulthood
3. Daniel Schunk, Self-regulation training in primary schools. Evidence from a randomized controlled experiment
4. Claudia Zoller, Grit in kindergarten children

Session 3, 203: Networks

1. Mofei Jia, Social competition in networks: an experimental study
2. Natalia Borzino, Networks, Spillovers and Compliance
3. Min Zhu, Partnership Formation in Social Network: An Experimental Investigation

Session 4, 220: Development

1. Noemi Pace, Measuring risk attitudes among small farmers in lab and life: evidence from developing countries
2. Bjoern Volland, The Impact of Natural Disasters on Social Preferences:
A case study from typhoon Yolanda in Panay, Philippines
3. Andreas Grunewald, Cognitive Foundations of Passive Choices
4. Ondrej Krkal, The Effect of Housing Conditions on Preferences and Cognitive Function

Session 5, 125: Bargaining II: Obstacles

1. Jona Linde, Anchoring in Bargaining
2. Lian Xue, What's ours is ours: An experiment on the efficiency of bargaining over the fruits of joint activity
3. Emin Karagozoglu, Bargaining When There are Complementarities in Production
4. Christoph Vanberg, Legislative bargaining with costly communication

Session 6, 22: Risk IV

1. Adrian Bruhin, Risk and Rationality: Testing Salience Theory of Choice under Risk
2. Kirby Nielsen, Testing the Axiomatic Foundations of Risky Intertemporal Choice
3. Holger A. Rau, The Disposition Effect when Deciding on Behalf of Others
4. Leonidas Spiliopoulos, Learning and deciding from experience

Session 7, 23: Beliefs IV

1. **Todd Swarthout**, Belief distributions, confidence and Bayes rule
2. **Thibaud Pierrot**, Experimental evidence on eliciting point predictions using objectively known distributions
3. **Stephan Jagau**, Expectation-Based Psychological Games and Psychological Expected Utility

Session 8, 21A: Norms II

1. **Jana Vyrastekova**, Supernatural sanctioning and prosocial behaviour: experimental evidence
2. **Nina Serdarevic**, License to Lie: Elicitation of social norms governing lying
3. **Martine Visser**, Green Nudges in the DSM toolkit: Evidence from Drought-Stricken Cape Town
4. **Sebastian Kruegel**, Whistleblowing institutions: when toothless tigers become dangerous

Session 9, 21B: Evaluation of Social Programs

1. **Anett John**, You Get What You Pay For: Evidence from a Jobseeker Conditional Cash Transfer Program in France
2. **Steffen Altmann**, Complexity and the Effectiveness of Public Policy
3. **Francisco Flores**, Showing Life Opportunity: Increasing opportunity-driven entrepreneurship and STEM careers through online courses in schools.
4. **Nora Grote**, How to motivate refugees: Leveraging identity-framed communication to increase language learning

Session 10, BG 08: Borrowing and Saving

1. **Kjetil Bjorvatn**, Are wives more cooperative than husbands? Experimental evidence from Ethiopia
2. **Phumsith Mahasuweerachai**, Benefiting from Our Biases: Modifying the Save-More-Tomorrow(TM) Principles to Increase Savings among Thai Military Officers
3. **Andreas Orland**, Why labor supply is a substitute for saving and whether this explains precautionary behavior
4. **Melanie Koch**, Be Positive and See Yourself Burdened with Debt? On the Effect of Biased Expectations on Over-Borrowing

Session 11, BG 13: Lying IV: Lying and Taxes

1. **Johan Birkelund**, (Dis)advantage, fraud and other-regarding behavior
2. **Sarah Necker**, The supply of undeclared work - Evidence from a natural field experiment
3. **Caroline Stein**, The effect of whistleblowing policies on internal reporting and lying behavior
4. **Martin Fochmann**, Less Cheating? The Effects of Prefilled Tax Returns on Compliance Behavior of Taxpayers

Session 12, BG 108: Other-Regarding Preferences VI: Risky Contexts

1. **Fabian Paetzel**, A little uncertainty diminishes social preferences
2. **Maria Polipciuc**, Betrayal Aversion and Identity in the Longer Run
3. **Andis Sofianos**, Self-reported & Revealed Trust: Experimental Evidence
4. **Yan Xu**, Measuring tastes for equity and aggregate wealth behind the veil of ignorance

Session 13, BG 113: Public Choice: Theory and Experiments

1. **Liza Charroin**, The performance of q-majority rules with logrolling: theoretical and experimental evidence
2. **Boris Ginzburg**, When Collective Ignorance Is Bliss: Theory and Experiment on Voting for Learning
3. **Raisa Sherif**, Sanctioning, Selection and Pivotality – Theory and Experimental Results
4. **Meike Benker**, Risk-taking under Different Welfare-state Regimes: Some Experimental Evidence

Session 14, BG 117: Public Goods IV

1. **Xianghong Wang**, Does Relative Framing of Contribution and Minimum Level Increase Public Good Contributions?
2. **Rawadee Jarungrattanapong**, Can ostracism turns free-riders to be more cooperative? Evidence from an experiment in Thailand
3. **Christian Koch**, Covenants before the swords: Normative conflict and cooperation in heterogeneous groups
4. **Pietro Guarnieri**, Individual incentive or public support: an experiment on contribution to collective goals

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Location

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